

Sakyong Support and Shambhala Core Services

2010 Year End Report

For Internal Purposes Only

General Notes: Our accounting is done to conform to GAAP (Generally Accepted Accounting Principles). However, this report is designed to provide a laypersons view of finances (i.e. cash basis) and is not a GAPP report. An example of the difference would be the mortgage on the Halifax Court. On this report we show the full monthly mortgage payment. On a GAPP report only the interest portion of that payment shows up as an expense and the principle is applied as a liability on the Balance Sheet.

The Our Future Campaign was a joint effort of Shambhala and The Sakyong Ladrang. Both processed Our Future donations and both processed Our Future expenses. The donations and expenses processed by Shambhala are included in the regular report for Shambhala. Following the regular report, there is an Our Future report, which provides the overall campaign totals.

Descriptions of Categories

“Donations - Recurring”: \$432,611 includes all of the automatic monthly donations from individuals.

“Donations – One Time”: \$268,383 includes all one-time donations made by individuals as part of the Our Future campaign. All fundraising for the central services in 2010 was done as part of the Our Future Campaign.

“Released Restricted – 2009 Our Future Donations”: \$39,184 in funds raised in late 2009 for Our Future, but carried forward and not spent until 2010.

“Practice Centers”: \$117,900 in revenue sharing from Shambhala Mountain, Karme Choling, Dorje Denma Ling and Gampo Abbey.

“Transfers from Shambhala Centres: \$196,095 in revenue sharing from Shambhala Centres, including a transfer from Shambhala Europe on behalf of the European centres.

“Other”: \$32,797 in revenue from miscellaneous sources, including application fees for international programs.

“Gain on Exchange”: \$7,117 from exchanging US funds for Canadian. We receive most of our revenue in US funds, but most of our expenses are in Canadian. So we routinely transfer funds from the US to Canada.

“Sakyong and Sakyong Wangmo Direct Support”: \$74,713 for direct payments to the Sakyong and Sakyong Wangmo and for their medical insurance.

“Support for Lama”: \$27,707 for payments for Lady Konchok, Lama Peygal, and Loppon Garwang.

“Sakyong Staff”: \$83,096 for a full time secretary, part time editor, part time travel coordinator, and part time scribe.

“Court Staff”: \$79,661 for 2 Continuity Kusung assigned as staff to the Sakyong, 1 staff and an attendant for the Sakyong Wangmo, and part time machen (cook) services.

“Halifax Court Expenses”: \$80,377 for taxes, insurance, utilities and maintenance on the Sakyong’s residence in Halifax.

“Cologne Court”: \$5,120 towards expenses for the court in Cologne.

“Religious Events/Observations & Miscellaneous”: \$25,580 includes \$9,000 for the annual celebration at Namdrolling, \$6,000 for other religious events and \$10,580 for immigration and related legal fees.

“President & Chagdzo Support”: \$37,052 covers the travel and miscellaneous business expenses of President Richard Reoch and Chagdzo Kyi Khyap Connie Brock. Neither currently receives a salary.

“Dorje Kasung”: \$22,125 covers a half time salary for he Makpon, who is the head of the Kasung, telecommunications expenses and funds to help cover the cost of travel for Kasung meetings.

“Practice and Education”: \$159,121 covers the salary, benefits and miscellaneous expenses for 3 full time staff and 2 part time staff.

“International Affairs”: \$5,932 covers miscellaneous business expenses for the volunteer, part time International Affairs coordinator.

“Governance”: \$5,991 covers travel costs associated with meetings of the Kalapa Council.

“Finance & Development”: \$232,891 covers the salary, benefits and miscellaneous business expenses for 4 full time and one half time staff; temporary contract labor to cover staffing shortfalls; and printing and mailing costs for fundraising.

“Administration”: \$177,099 for building costs, legal, audit fees, insurance, bank and credit card processing fees, and miscellaneous.

“Mortgage Payments”: \$87,960 for mortgage payments on the Sakyong’s official residence in Halifax, which is owned by Shambhala.

“IT Services” \$99,331 for support of office technology, the Shambhala database, centre website templates and shambhala.org

“Kalapa Valley” \$22,281 for caretaker, maintenance and miscellaneous expenses.

“Retreat Expenses Paid by Shambhala” \$156,497 for travel, cars, food and housing for the royal party. This includes the Sakyong and Sakyong Wangmo, as well as court staff traveling with them.

“Net Cash Position” -\$260,748 is the net cash balance after allowing for payables (what we owe others) and receivables (what others owe us), and restricted funds (funds limited to a specific purpose).

“Other Assets and Liabilities”: This section shows the assets less the liabilities.

See the next page for a spreadsheet report.

If you have any questions or would like more information, please contact Connie Brock at conniebrockmn@yahoo.com.

Sakyong Support and Shambhala Mandala Services				
2010 Year End	3/1/11			
	Staff: Full time Equivalents	2010 Budget at par	2010 Actual at par	Comments
Income				
Donations (Recurring)		\$ 448,308	\$ 432,611	net cancellations & reductions in recurring
Our Future Campaign		\$ 500,000	\$ 268,383	campaign raised less than planned
Released Retriected - 2009 Our Future Donations			\$ 39,184	
Practice Centres (SMC, KCL, DDL & Gampo Abbey)		\$ 115,200	\$ 117,900	
Transfers from Shambhala Centres		\$ 203,796	\$ 196,095	
Other		\$ 48,000	\$ 32,797	program revenue down due to retreat
Gain on exchange		\$ 25,000	\$ 7,117	exchange rate near par most of the year
Total Income		\$ 1,340,304	\$ 1,094,087	
Expenses				
Sakyong and Sakyong Wagmo Direct Support		\$ 70,116	\$ 74,713	
Support for Lamas - Loppon Garwang, Lady Konchok & Lama Peygal		\$ 27,360	\$ 27,707	
Sakyong Staff - Secretary, Editor, Scribe, Travel Coordinator	2.0	\$ 87,147	\$ 83,096	
Court Staff - Kusung, Attendants, Machen	4.50	\$ 84,148	\$ 79,661	
Halifax Court - Taxes, Insurance, Utilities, Maintenance		\$ 60,025	\$ 80,377	additional maintenance required; tax increase
Cologne Court - North American portion		\$ 5,120	\$ 5,120	
Religious Events/Observations & Miscellaneous		\$ 25,000	\$ 25,580	
President & Chagdzo Support (Travel & Expenses)		\$ 38,500	\$ 37,052	
Council of the Acharyas (Meetings & Retreats)		\$ -	\$ -	
Dorje Kasung	0.5	\$ 25,349	\$ 22,125	
Practice & Education (Salaries)	3.5	\$ 158,310	\$ 159,121	
International Affairs	0.5	\$ 16,600	\$ 5,932	
Governance meetings		\$ 3,600	\$ 5,991	
Finance & Development (Salaries, Fundraising, Prof Services)	4.5	\$ 208,794	\$ 232,891	contract labor and special projects
Administration (Legal, Ins, Building Costs, Bank & CC Charges)		\$ 177,345	\$ 177,099	
Mortgage - Halifax Court		\$ 87,960	\$ 87,960	
IT Services	2.0	\$ 99,132	\$ 99,331	
Kalapa Valley		\$ 22,250	\$ 22,281	
Retreat Expenses paid by Shambhala		\$ 125,600	\$ 156,497	travel higher than plan
Total Expenses	17.50	\$ 1,322,356	\$ 1,382,534	
Revenue over Expense		\$ 17,948	\$ (288,447)	
Year End net cash position				
Net Accounts & Line of Credit			\$ (158,165)	
2008/2009 Kalapa funding shortfall			\$ 216,842	
All other accounts receivable			\$ 164,130	
<i>subtotal</i>			\$ 222,807	
Accounts payable			\$ (164,622)	
Restricted funds			\$ (318,933)	
<i>subtotal</i>			\$ (483,555)	
Net cash position			\$ (260,748)	
Other assets and liabilities				
Long term notes receivable			\$ 26,397	Casa Werma and Shambhala Media
Land, Buildings, Art			\$ 7,866,253	
Total other assets			\$ 7,892,650	
Mortgages			\$ (888,813)	
Net assets minus liabilities			\$ 6,743,089	

Our Future Campaign

“2009 Donations Carried Forward to 2010” \$53,435 in funds raised in late 2009 for Our Future, but not spent until 2010.

“2010 Donations Processed by Shambhala” \$268,383 in one time donations from individuals and from Shambhala centres, which were processed by Shambhala in 2010.

“2010 Donations Process by The Sakyong Ladrang” \$261,310 in one donations from individuals and from Shambhala centres, which were processed by The Sakyong Ladrang in 2010.

“Retreat Expenses Processed by Shambhala” \$156,497 for travel, cars, food and housing for the royal party. This includes the Sakyong and Sakyong Wangmo, as well as court staff traveling with them.

“Other Our Future Expenses in Shambhala Budget” \$84,554 includes the Sakyong’s scribe, a 2nd machen for the Sakyong Wangmo when she was not with the Sakyong, and additional staff for Practice and Education to support the development and propagation of the Way of Shambhala curriculum.

“Retreat Expenses Processed by the Ladrang” \$316,436 which includes \$144,000 in direct payments to the Sakyong to offset the loss of teaching gifts, \$50,850 for the Boulder parsonage allowance, \$34,583 in travel and household expenses in Asia, \$24,465 for a nurse for the Sakyong Wangmo, \$18,106 for communication expenses at the courts and while traveling for the royals and their staff, \$18,000 for monastery gifts for retreats in Asia, and \$26,432 in miscellaneous expenses.

“Revenue over Expense” \$25,641 carries forward to 2011 to cover the household expenses and local travel for the Sakyong’s second retreat in Nepal to complete his year of retreat.

Our Future Campaign			
2010 Year End			
	2010 Budget at par	2010 Actual at par	
Income			Comments
2009 Donations Carried Forward to 2010		\$ 53,435	
2010 Donations Processed by Shambhala	\$ 500,000	\$ 268,383	campaign raised less than planned
2010 Donations Processed by The Sakyong Ladrang	\$ 400,000	\$ 261,310	campaign raised less than planned
Total Income	\$ 900,000	\$ 583,128	
Expenses			
Retreat Expenses Processed by Shambhala	\$ 125,600	\$ 156,497	travel higher than plan
Other Our Future Expenses in Shambhala Budget	\$ 90,720	\$ 84,554	transcriber, 2nd machen, additional staff for Practice and Education
Retreat Expenses Processed by The Sakyong Ladrang	\$ 283,346	\$ 316,436	nurse for Sakyong Wangmo not in plan
Additional Funding for Shambhala to Offset Loss of Annual Fundraising for Operating Budget	\$ 400,000	\$ -	not enough raised to do this
Total Expenses	\$ 899,666	\$ 557,487	
Revenue over Expense	\$ 334	\$ 25,641	Carry forward for 2011 Retreat Expenses